## What Will YOUR Empire BlueCross BlueShield Medicare Supplement Sales Qualify YOU to WIN By Next Month? Will You Be...

Watching your NEW 75" Samsung TV?

**Using your NEW Apple IPad?** 

Or Checking your NEW Fitbit Fitness Tracker?







Each Month - The TOP THREE Producers in New York Could Qualify to WIN!!

## Can YOU sell enough Medicare Supplement plans to make the TOP THREE?

1st Place – 75" Samsung TV Minimum FIFTEEN sales to qualify

2<sup>nd</sup> Place – Apple IPad Minimum TEN sales to qualify 3<sup>rd</sup> Place – Fitbit Fitness Tracker Minimum FIVE sales to qualify

<u>Here's an example of how it works</u>. Each month, we'll total up the approved Medicare Supplement sales for each broker and determine the TOP THREE producers in NEW YORK.

- Let's say the #1 Top Producer that month sold 15 approved Medicare Supplement plans. They've qualified to win the 75" Samsung TV!
- The #2 and #3 top producers win the remaining monthly prizes (either the Apple IPad or Fitbit Fitness Tracker) depending on how many qualifying sales they made that month.
- If no one meets the qualifying threshold for that month, no prizes will be awarded.

Get started TODAY! This special opportunity is for brokers who can sell the MOST Medicare Supplement plans during November OR December!

Make sure your sales meet the qualifying threshold for the prize you plan to win!\*

Need more information?

Contact your Regional Sales Manager or email/call medicareagentsupport@anthem.com or 1-800-633-4368



\*Prizes are awarded monthly and based on total new, approved Medicare Supplement sales during each qualifying month (Nov. Dec. 2019 effective dates). Each month is calculated separately. Only individual brokers with the top three sales results each month are qualified to win a prize if they meet the qualifying sales threshold for that prize. If no broker meets the qualifying threshold that month, no prizes will be awarded. Sales are calculated for each state individually and are not cumulative between states or month to month. Prizes are limited to these models – Fitbit Versa Smart Watch Model # FB504GMBK, Apple iPad Air –10.5-inch,Wi-fi 64GB, Samsung -75" Class -LED -7 series -2160p – Smart-4k UHD TV w HDR. No prize substitutions of models or prize conversion to cash value will be allowed.

Services provided by Empire HealthChoice HMO, Inc. licensee of the Blue Cross and Blue Shield Association, an association of independent Blue Cross and Blue Shield plans.

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