

WILLIAM PENN ASSOCIATION

THE KEY TO YOUR WEALTH

William Penn Association Bonus Plan for the 1st Quarter 2018

WPA will pay a cash bonus according to the schedule below.



Bonus Dollar paid for EACH New LIFE Member.....\$40

Permanent and Adult Term Life Sales:	Quarter Bonus
3-5 Permanent or Term Life Sales	\$100
6-9 Permanent or Term Life Sales	\$200
10-15 Permanent or Term Life Sales	\$300
16-20 Permanent or Term Life Sales	\$500
21-23 Permanent or Term Life Sales	\$600
24 or more Permanent or Term Life Sales	*** \$750 plus additional \$\$ as determined by Sales Director
See Below for Juvenile Sales Bonus	
Conversion of Term to Permanent Life (For each conv.)	\$35 For each conversion
Juvenile Term & SPWL Sales	
Juvenile SPWL--\$10,000 or more Face Amount	\$40 For each certificate
Juvenile Yearly Renewable Term to Age 25 - Single Pay	\$40 For each certificate
Juvenile Yearly Renewable Term to Age 25 - Annual Pay	\$20 For each certificate
Annuity Sales: (5 year or 9 year Surrender Charge)	
3 Total Sales (5 year or 9 year Surrender Charge Annuity)	\$75
4-6 Total Sales (5 year or 9 year Surrender Charge Annuity)	\$100
7-10 Total Sales (5 year or 9 year Surrender Charge Annuity)	\$125
10 or More Total Sales (5 year or 9 year Surrender Charge Annuity)	\$200

Minimum Deposit of \$10,000 per contract to qualify for bonus!

Disclaimer: Does not apply to reinstatements or rewrites. Special underwriting offers that may be introduced by WPA during the course of the contest/bonus period, will not qualify for any bonus or incentive compensation.

To qualify for any WPA bonus or incentive, the agent must maintain 70% (minimum) persistency and be contracted and in good standing at the time of bonus or incentive payment.

Bonus will be paid on business submitted and approved January 1 - March 31, 2018.

