

#UACONVENTION2018 JULY 10-13, 2018

◆ FAIRMONT LE CHÂTEAU FRONTENAC ◆

Quebec

CITY

UA United American Insurance Company
Since 1947



ARE YOU ON PACE TO JOIN US?

WHAT YOU NEED TO QUALIFY
IF YOU ARE A **GENERAL AGENT**:

MONTH	LIFE ONLY	HEALTH ONLY	COMBINED
	\$180,000 NAP	\$350,000 NAP	\$350,000 NAP
JAN.	\$15,000	\$29,167	\$29,167
FEB.	30,000	58,333	58,333
MAR.	45,000	87,500	87,500
APR.	60,000	116,667	116,667
MAY	75,000	145,833	145,833
JUNE	90,000	175,000	175,000
JULY	105,000	204,167	204,167
AUG.	120,000	233,333	233,333
SEPT.	135,000	262,500	262,500
OCT.	150,000	291,667	291,667
NOV.	165,000	320,833	320,833
DEC.	180,000	350,000	350,000

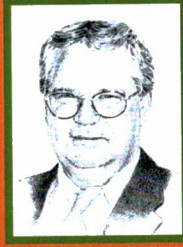
WHAT YOU NEED TO QUALIFY
IF YOU ARE A **WRITING AGENT**:

MONTH	LIFE ONLY	HEALTH ONLY	COMBINED
	\$100,000 NAP	\$150,000 NAP	\$150,000 NAP
JAN.	\$8,333	\$12,500	\$12,500
FEB.	16,667	25,000	25,000
MAR.	25,000	37,500	37,500
APR.	33,333	50,000	50,000
MAY	41,667	62,500	62,500
JUNE	50,000	75,000	75,000
JULY	58,333	87,500	87,500
AUG.	66,667	100,000	100,000
SEPT.	75,000	112,500	112,500
OCT.	83,333	125,000	125,000
NOV.	91,667	137,500	137,500
DEC.	100,000	150,000	150,000

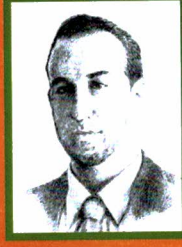
Agents who contract after Feb. 1, are prorated for Convention qualification. For example, contract in March and the Agent life/health requirement is 10 months or \$125,000 of combined NAP. Minimum NAP for an Agent who contracts in June is six months or \$75,000 combined NAP. Agents must be contracted and produce at a six-month minimum production level to be eligible for Convention. Non-standard (Disability) Medicare Supplement production will not count towards qualification for Convention, Awards or Club honors. Globe Life of New York Agents can only qualify for convention based on health production only.



Catherine Hatton
Long Island Insurance
Solutions
\$403,769



Ray Stevens
Stevens & Associates
Insurance Agency, Inc.
\$368,524



Devin Barta
Barta Insurance Agency
\$297,825



Mark Graham
AmeriLife
\$293,936



Edward Shackelford
The Assurance
Group, Inc.
\$202,686

TOP 30 LIFE GENERAL AGENTS

Through **April 2017**, these top producing General Agents and Agencies have the highest net life annualized premium.

	AGENT NAME	AGENCY
1	Mark Graham	AmeriLife
2	Mike Stevens	Farm & Ranch Healthcare, Inc.
3	Richard Allen	Allen Insurance Agency
4	Donald Saltis	Saltis Insurance Agency
5	Jon Ahlbum	The Ahlbum Insurance Group, Inc.
6	Donald Howe	Howe Insurance Agency
7	Donna Ahlbum	The Ahlbum Insurance Group, Inc.
8	Mark Landis	Metro Insurance & Financial Services
9	Drew Wilder	Wilder Insurance Agency
10		Actuary Solutions Group
11	Loren Olguin	Olguin Insurance Agency
12	McAfee Marsh	Marsh Insurance Agency
13	Willie Jones	Jones Insurance Agency
14	Maurice Washington	Washington Insurance Agency
15	Alvin Smith	Smith Insurance Agency
16		American Eagle Consultants, Inc.
17	Catherine Hatton	Long Island Insurance Solutions
18	Kenneth Clemens	Clemens Insurance Agency
19	Raymond Baker	Baker Insurance Agency
20	George Hiller	Hiller Insurance Agency
21	Francis Hoefler	Hoefler Insurance Agency
22	Robert Collins	Collins Insurance Agency
23	James Mescall	Mescall Insurance Agency
24	Gail Pilotti	Pilotti Insurance Agency
25	Dawn Manor	Manor Insurance Agency
26	Scott Mednick	Professional Insurance Systems of Florida
27	Jim Evans	Evans Insurance Agency
28	Henry Davis	Davis Insurance Agency
29	Mack Daniels	Daniels Insurance Agency
30		Benefit Plans of America, Inc.

TOP 30 LIFE WRITING AGENTS

Through **April 2017**, these top producing Writing Agents have the highest net life annualized premium.

	AGENT NAME
1	Richard Allen
2	Donald Saltis
3	John Muamba
4	Lisa Rosati
5	Mark Simpkins
6	Drew Wilder
7	Rochelle Bryd
8	McAfee Marsh
9	Willie Jones
10	Maurice Washington
11	Alvin Smith
12	William Herndon
13	Marion Bates Jr.
14	Samantha Clay
15	Loren Olguin
16	William Esters
17	George Hiller
18	Francis Hoefler
19	Douglas McElroy
20	James Mescall
21	Gail Pilotti
22	Raymond Baker
23	Jim Evans
24	Everett Dickerson
25	Mack Daniels
26	Brett Zernick
27	Emmett Poynot
28	Eddie Funches
29	Jenetta Torres
30	Tamala Clark-Culp