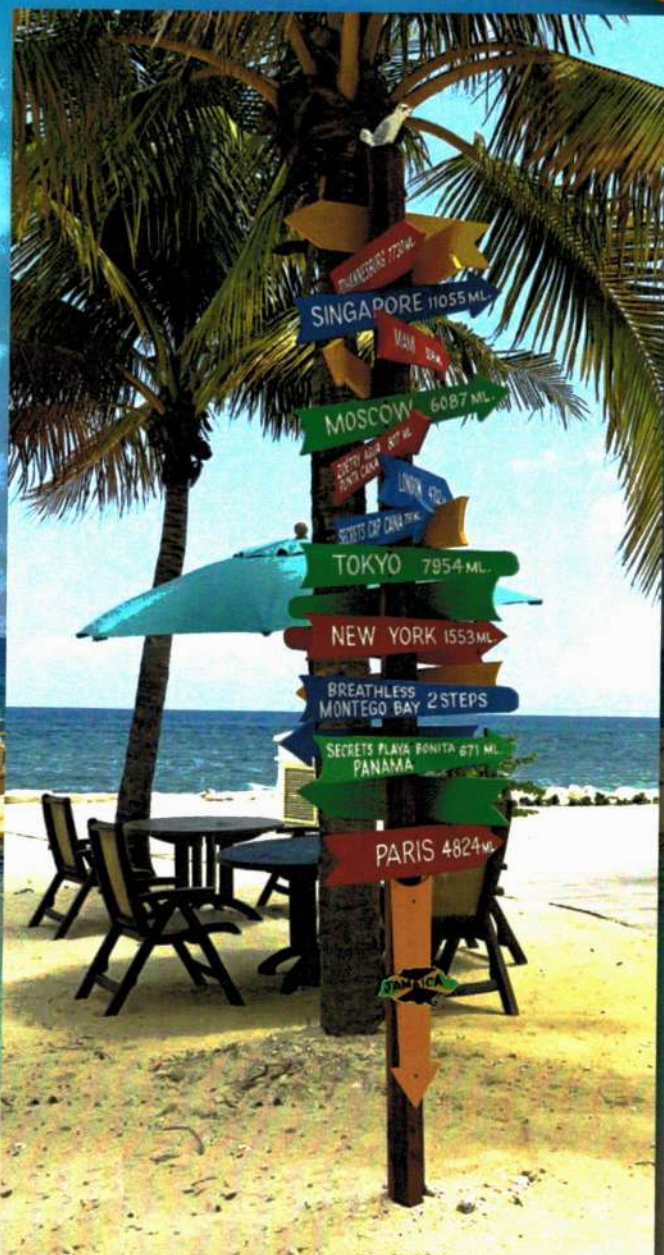


# Montego Bay Jamaica



October 13 - 17, 2019

# Are you ready to hit the beach?



Join us as we travel to Montego Bay, Jamaica, otherwise known by the locals as MoBay. Nestled between the hills and seas of Jamaica's northwest coast, Montego Bay is the second largest city in the country. This popular destination is rich in history, natural beauty, and vibrant atmosphere.

Celebrated for its pristine white beaches, blue skies, and turquoise water, Montego Bay is the perfect place for anyone who wants to get away from the hectic schedules of everyday life. Imagine the smell of ocean breezes and tropical coconut drinks as you pack your sandals and sunscreen in anticipation of this island getaway designed especially for you, our Columbian producer.

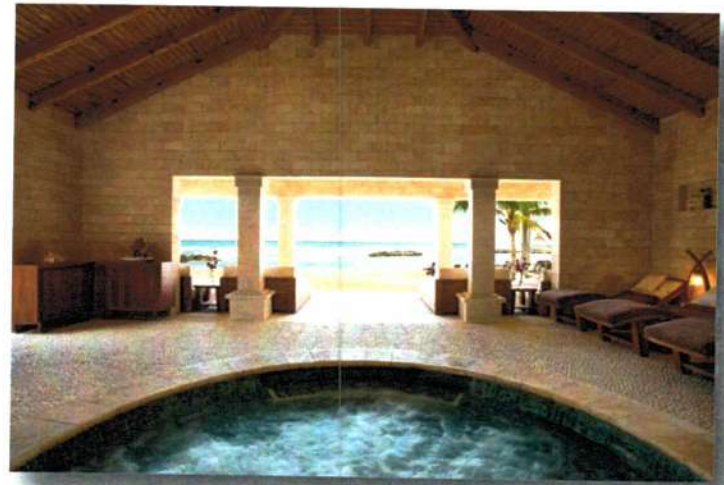
Back by popular demand, we are offering a **Single Qualifier** option to make your journey to paradise even easier. In addition, 100% of **ALL** business, including **Final Expense**, will be credited during the qualification period.

Qualify for Columbian's Family Solutions Division 2019 Sales Conference and experience the warmth of

*Montego Bay*

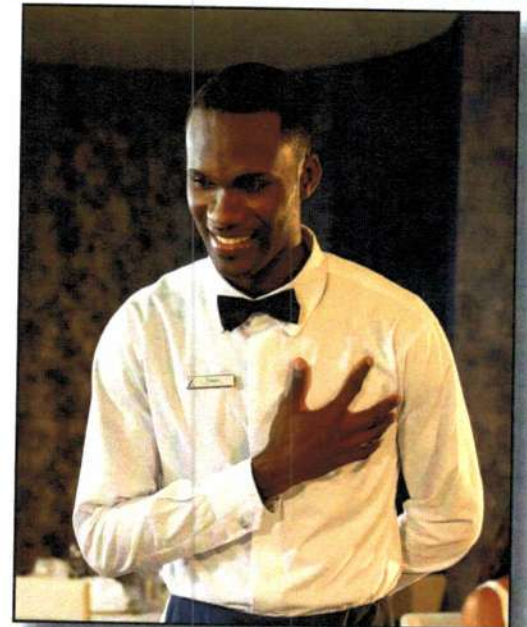


Got a sweet tooth? Be sure to visit the *Sweet Shoppe* for delicious candy, ice cream, and mouth-watering macaroons. Stop in at the 24-hour coffee bar as they prepare your favorite iced or hot drink while you sit back and enjoy a delicious scone or muffin. Shop for specialty cigars at the cigar lounge or pick up a beautiful piece of jewelry at one of the duty free stores during your stay. Still need more to do? Take a short 10 minute cab ride into town where you can shop for souvenirs and bring home some of the finest craftwork in the Caribbean created by local Jamaican artisans.



After a day of exploring, visit the exclusive Zen Spa for the ultimate in relaxation. Select from over 25 invigorating treatments designed to revitalize your body, mind, and brighten your spirit. The Zen Spa will offer you the ability to enhance your visit and enjoy your treatment at one of their outdoor locations overlooking the Caribbean sea.

With the expressed goal of providing heartfelt hospitality, you will feel as though the entire resort was created just for you.



*Join us at Hyatt Zilara Rose Hall*





# Hyatt Zilara Rose Hall



Experience island luxury amid dazzling Caribbean vistas, exciting activities, and delectable cuisine - in this **all-inclusive** getaway. Sequester yourself on a private beach with pristine sand, shimmering waters and lush, green mountains rising in the background.

Your luxurious and stylish suite will have a private balcony with a stunning ocean view and indoor/ outdoor seating areas. Enjoy 24-hour in-suite dining and a daily stocked minibar. For those who still need to be connected, the hotel offers complimentary Wi-Fi Internet throughout the entire property. You can pass the day away on the beach or cool off at one of the 14 on-site pools. When the sun goes down, sit back with friends while watching the nightly live music and stage performances at the outdoor amphitheater.

Dining is a richly rewarding part of your stay, with a variety of restaurants, bars, and lounges to choose from. Authenticity and masterful preparation combine at every meal for flavors so vibrant and fresh, it's like being in a whole new destination with each bite.

# Family Solutions 2019 Conference Requirements

Qualification Period: November 1, 2017 - April 30, 2019

Conference Dates: October 13 - 17, 2019

## Qualifying Products:

★ 100% of Ordinary, MDO and Final Expense production issued and paid during the qualification period will be credited.

Final Expense production used to qualify and attend this conference cannot be used towards qualifying and attending the Final Expense conference.

## Production Requirements:

### Agent/GA/PPGA

★ **Single Qualification:** \$60,000 of Annualized Paid Premium will qualify for an invitation.

**Double Qualification:** \$80,000 of Annualized Paid Premium will qualify for an invitation with a guest.

**General Agency:** \$140,000 of Annualized Premium will qualify for an invitation with a guest.

## Additional Invitations:

**Agent/GA/PPGA:** For an additional \$80,000 of Annualized Paid Premium you will earn one (1) additional invitation with a guest.

**General Agency:** For an additional \$140,000 of Annualized Premium you will earn one (1) additional invitation with a guest, up to a maximum of two (2) additional invitations.

**Persistency Measurement Period:** 2/1/2017 through 1/31/2019

## Pro-Rata Qualifications:

Contract Date:	Agent/GA/PPGA Single Qualification	Agent/GA/PPGA Double Qualification	General Agency
October 31, 2017 or prior	\$60,000	\$80,000	\$140,000
November 2017	57,600	76,800	134,400
December 2017	55,296	73,728	129,024
January 2018	53,084	70,779	123,863
February 2018	50,961	67,948	118,908
March 2018	48,923	65,230	114,152
April 2018	46,966	62,621	109,586
May 2018	45,087	60,116	105,203
June 2018	43,284	57,711	100,995

**Producers contracted after 6/30/18 will not be eligible to qualify.**

Agents, please contact your General Agent for more details.

General Agents, please contact your Regional Sales Director with any questions.

Producers must be in good standing with the Company at the time the invitations are issued and must not owe any outstanding balance to the Company, or have any unresolved complaints against them. In order to qualify for Production Requirements, business must be recorded as paid during the qualification period. Policies not taken/NTO's will be deducted from production during the qualification period. The Company reserves the right to determine who shall and shall not attend any conference. Invitations are not transferable, and qualifications that are not issued are forfeited. A qualification may not be converted to cash, transferred, or applied to future conferences.

**Additional invitees must be actively working in the agency as an employee, not as an agent. Producers contracted with Columbian who had an opportunity to qualify and did not, are not eligible to receive an invitation. Invitations can be extended to officers and key staff of the agency.**

The value of any prize awarded may be reported for tax purposes as required by law. Each winner is solely responsible for reporting and paying any and all applicable taxes related to the above referenced prize.



**COLUMBIAN LIFE  
INSURANCE COMPANY**

HOME OFFICE: CHICAGO, IL  
ADMINISTRATIVE SERVICE OFFICE: BINGHAMTON, NY  
[www.cfglife.com](http://www.cfglife.com)